Board of Directors 2020

Kyla Campbell-Kamariera - President

Nelson Cooper - Vice-President

Tyler Te Kiri - Vice-President Māori

Achatz Ott - Director Pacific

Kae’Sharn Hose - Director

Dakota Sorensen - Director
DIRECTORS 2020

RANA ARIF - DIRECTOR

TEMA’U TEIKITEKAHOHO-WOLFF - DIRECTOR

TAYLOR HAMLIN - DIRECTOR

LUHOMO THEBE - DIRECTOR

MIA MILNE - DIRECTOR

JAKE ANGUS - DIRECTOR TAUANGA
Heke nuku mai ngā iwi
Heke rangi mai ngā iwi
Hei te huihuinga o ngā iwi
Tēnā rā tātou katoa!

Ko te timatanga o te ao kikokiko, ko te wehi ki te ao whairua. Mauriora ki a tātou ngā iwi nui tonu o te ao whānui. Pikauhia ngā maurimate o te tau, kia mihia, kia tangihia. Hei ngā raukura wāhine, raukura tāne, raukura rangatira, raukura tauiura, ngā raukura katoa kua riro ki te wāhi ngaro, haere atu rā! Hokianganga nui mai ki te hunga ora. Hei te Kingi Māori Tūheitia, te kotahitanga o ngā iwi o te motu, pai mārire.

E ngā mātāwaka o te motu, haere mai ki ahau, ki te pae o Te Kotahitanga o Ngā Ākonga o Te Whare Wānanga o Waikato. Atu i te ngākau whakaiti, tēnei te mihi aroha ki a koutou katoa. It has been a pleasure serving as your 2020 WSU President. I never envisioned being your virtual President. But 10 months and a lockdown later, here we are presenting a report where we have spent more of the year at a physical distance.

**STRONG BUT TESTED**

We believe that the state of your Union is stronger than ever before. We also acknowledge that it feels strange to say that in an environment that has taken so much from all of us and tested us more than we thought possible.

As a board and staff, we had high hopes for an ambitious 2020. We were planning a number of initiatives and how we could do things differently, and we started to deliver on them. We started to use our Basement space and created an environment for tauira to come and socialise. We increased our operating hours to 9 pm, giving our students a place to study when the rest of the campus was closing its doors. We built a new website and simplified the tools for students with support, clubs, and student voice. We put together and executed one of the better O’Weeks in recent history. Then things all changed.

The COVID-19 pandemic took things away from all of us. Some of us lost people, but all of us felt the effects. The things we simply took for granted, for so long were here and gone in the blink of an eye. The sense of normalcy we derived from a Monday morning lecture theatre and a copy of Nexus, the study groups and the group projects were suddenly put on hold. More than that there were the unquantifiable. The sense of safety, of consistency, of control. In a heartbeat, they were all suspended and even now we don’t know when they will completely return, or when the next lockdown or outbreak might derail the progress we have made. As a student body we were, we are, changed, and those changes were felt by your elected representatives. But with adversity comes resilience and I am immensely proud of everything we managed to achieve this year.

**SIMPLE BUT EFFECTIVE**

It started by abandoning some of what we wanted or what we thought we needed. Our priorities changed and because of that, we aren’t going to report on all of the annual plan items we ticked off and what we are going to carry over. We, like all of you, thought about what was important. Our staff in Hamilton and Tauranga took computers home and got straight to work. We started by petitioning the University for more money for our Student Support. We worked collaboratively with the University’s alumni and Student Services departments to get more resources in the hands of those that really needed it. We delivered more grants, hardship, tenancy support, and academic advice than we have needed to in years.

We built virtual communities on Facebook to ensure that physical distance and social distance weren’t interchangeable.
to develop things that will continue to make being a student easier, more fun, and cheaper.

**STRONGER PARTNERSHIPS MAKE A MORE EFFECTIVE UNION**
It sounds a little stupid to write because it was always obvious, but the pandemic reinforced our sense of community. As a student body we are a community, and like any community we are only as strong as the members that struggle the most. 2021 will be a year of partnerships building on the work we have already undertaken. We need to ensure that the voices of our diverse student communities are heard, our representative councils are strengthened and that we are united. We need to ensure that the voices of our campus can always be heard and that we can be individual and collective as a voice all at the same time. We also need to recognise that we are members of other communities. We recognise the value of constructive dialogue with University Staff and leadership that offers them student perspectives and helps shape our collective goals and outcomes. We recognise the value of a broader coalition of student associations in NZUSA, and the need to have our voice heard in those forums and our outcomes strengthened through participation as well as partnerships with Te Mana Ākonga (TMA), the National Māori Student Body and Tauira Pasifika. We also recognise that we as students deserve a greater role in the decisions made by a local council that impact us.

**BACK TO BASICS**
Perhaps the biggest achievement we had this year was being able to embrace the value of simplicity. COVID-19 stripped the Students’ Union back to the basics. Communicating with students, helping students, feeding students, and developing better spaces, relationships and communities. This is the lesson we are taking forward to 2021. We have put together an Annual Plan that in itself is stripped back. Just a collection of things we think can make life better for you and empower you to make things better for yourself and others in our community.

**PLANNING FOR TOMORROW BUT STARTING TODAY**
The final lesson we are taking into next year is the urgency of purpose. We used to take for granted that we could put ideas into a document, get your approval for them as membership and then start to operationalise them for the following year. We lost some of those opportunities this year and we don’t want to go through it again. This year we aren’t going to just show you an Annual Plan. We are going to show you how we are making strides already to achieving the ideas and goals incorporated into it and how you can get involved and help shape those ideas. We want to make sure that whatever next year looks like, the WSU remains a constant for you. And is ready to work on the things that are important to you and create the best possible experience for you.

**THINGS UNSEEN**
During the lockdown period and the months that followed it, the WSU continued to work on ways we could help enable students to be successful. We advocated for them in meetings with the University, we stood by their side in hearings and support and we helped get our clubs moving forward again. We worked, and continue to work on making an online lecture programme more effective, engaging, and hopefully rare in 2021. While everybody could see the work that went into our DISORIENTATION WEEK they may not know about the conversations and the planning that went into it. The WSU is actively working with the University to develop joint activity calendars in 2020, to support more activity in the evenings, and to develop things that will continue to make being a student easier, more fun, and cheaper.

**Ehara taku toa, he takitahi, he toa takitini**
It would be naive of me to think I can list my thank you’s without missing anyone out. But I’ll have a go. Tyler Te Kiri and Nelson Cooper. I can’t even imagine leading a Student Union through a global pandemic without you two and the whole Board of Directors. The WSU and Nexus staff. Taku iwi Māori, mei kore ko koutou taku taituarā. Everyone who has been counsel to my anxiety and despair, my aspirations, ambitions and expectations. My whānau, friends and loved ones. My Presidential journey has been one of my greatest personal journeys. I hope that as a student body you are satisfied and proud of what your Students’ Union has delivered. Because I am so proud.
2020 has been one of those years that will stand out for many reasons, not least because of the global pandemic we were forced to contend with. I look back over this last year with some pride at the significant contributions that our organisation has made ensuring that students have had a voice in this difficult time. Although it has been a great challenge, we have been instrumental in keeping the student perspective firmly at the front of everyone’s mind. It has been my pleasure to serve alongside the Board of Directors, striving to ensure that my team supports the hard work they do.

We have worked hard to be innovative and to develop new ways of communicating and engaging with students and the University community. Our Nexus Media Group has pushed the boundaries with the new technology they now have available, the Advocacy and Support teams have been involved in more complex issues than ever before, and our Clubs and Activities people have worked hard to keep campus busy within the COVID-19 guidelines.

Other highlights this year include our new Pacific and Tauranga Directors coming on stream, the development of our newly renovated Student Union Building Basement, the Kai Cupboard student foodbank, and the better availability of student hardship grants.

Thank you to my team of hard-working staff. This year has been an experience unlike anything we have encountered before, and are unlikely to encounter again. Your resourcefulness during lockdown and your willingness to go the extra mile as we planned and implemented all the changes we needed to make to safely come back onto campus were, and are still, much appreciated.

Thank you to our team of willing volunteers who continue to support the WSU in so many ways. Whether it is contributing to Nexus or at the Rugby Sevens, Orientation Safety Zone, Inter-Faculty events, or just in the Basement, it has been a pleasure to have you around. Good work everybody.

Thank you also to the management and staff of the University of Waikato. Without your respect and goodwill we would find it difficult, if not impossible, to function in the way we do. On behalf of our students and ourselves, thank you.

I would also like to recognise the tremendous contribution of the WSU President Kyla Campbell-Kamariera, and the 2020 Board of Directors. Your on-going efforts to improve the student experience make a difference.

Finally, thanks to all of you, the students. You are the reason we exist, and we appreciate your support.
To state the obvious, saying this has been a trying year would be putting it nicely. Heoi such is life and just like the mana tāngata we are, we've managed to come out on top despite any barriers being placed in our way. This isn't to draw away from the lessons we've learnt along the way. I think if anything we can take away from the trials and tribulations 2020 has served to us, it is the importance of being a decent and kind human being - manaaki tangata! Whakatinanahia tēnā e tai mā! In line with that, checking in on our mates. Sending a simple “how are you going?” or teeing up a kawhe date, cause who doesn’t love a good #kawhekōrero. In reflection for me personally, I've come to truly appreciate the importance of having these people in your corner. Whether it be to vent, seeking counsel or merely just to catch up. Ahakoa te aha, it's important.

I want to acknowledge the peoples in my own corner. Ka nui te mihi ki te whānau o WSU, both the board and kaimahi. A true embodiment of the kiwaha "it takes a village to raise a child (the child in this case being Ngai tauira @ Te Whare Wānanga). Kyla mā, kua mōhio kē koutou i taku arohanui for y'all! To Kāhu-inga Tumuaki, all our awesome rōpū Māori, and the rockstar DVM office, oh what a bore Uni would be without you! Ngā whakatinanatanga o te kaupapa ki mua. Lastly, where would we be without our own whānau. Often the burdens of the mahi we take home. E kore e mutu aku mihī kē tōku whānau!

To those who are yet to be a part of our amazing WSU whānau, I wish you all the best in your future endeavours and my rua hēneti for you... You get out what you put in. So mahia te mahi. Karawhiua!
WAIKATO STUDENTS’ UNION INCORPORATED

STATEMENT OF FINANCIAL PERFORMANCE

<table>
<thead>
<tr>
<th></th>
<th>FOR THE YEAR ENDED 31 DECEMBER 2019</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>ACTUAL THIS YEAR $</td>
<td>ACTUAL LAST YEAR $</td>
</tr>
<tr>
<td>REVENUE</td>
<td></td>
<td></td>
</tr>
<tr>
<td>REVENUE FROM PROVIDING GOODS OR SERVICES</td>
<td>1,305,206</td>
<td>847,988</td>
</tr>
<tr>
<td>INTEREST, DIVIDENDS AND OTHER INVESTMENT REVENUE</td>
<td>77,317</td>
<td>76,818</td>
</tr>
<tr>
<td>TOTAL REVENUE</td>
<td>1,382,523</td>
<td>924,806</td>
</tr>
<tr>
<td>EXPENSES</td>
<td></td>
<td></td>
</tr>
<tr>
<td>VOLUNTEER AND EMPLOYEE RELATED COSTS</td>
<td>852,773</td>
<td>580,883</td>
</tr>
<tr>
<td>COSTS RELATED TO PROVIDING GOODS OR SERVICES</td>
<td>275,145</td>
<td>241,901</td>
</tr>
<tr>
<td>GRANTS AND DONATIONS MADE</td>
<td>47,716</td>
<td>28,360</td>
</tr>
<tr>
<td>OTHER EXPENSES</td>
<td>33,240</td>
<td>30,056</td>
</tr>
<tr>
<td>TOTAL EXPENSES</td>
<td>1,208,874</td>
<td>881,200</td>
</tr>
<tr>
<td>SURPLUS/(DEFICIT) FOR THE YEAR</td>
<td>173,649</td>
<td>43,606</td>
</tr>
</tbody>
</table>
## Statement of Financial Position

**For the Year Ended 31 December 2019**

<table>
<thead>
<tr>
<th>Assets</th>
<th>Actual This Year</th>
<th>Actual Last Year</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank Accounts and Cash</td>
<td>265,942</td>
<td>267,867</td>
</tr>
<tr>
<td>Debtors and Prepayments</td>
<td>40,328</td>
<td>18,599</td>
</tr>
<tr>
<td>Investment</td>
<td>628,904</td>
<td>414,600</td>
</tr>
<tr>
<td>Other Current Assets</td>
<td>1,009</td>
<td>574</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>936,183</td>
<td>701,640</td>
</tr>
<tr>
<td><strong>Non-Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property, Paint and Equipment</td>
<td>58,456</td>
<td>75,569</td>
</tr>
<tr>
<td><strong>Total Non-Current Assets</strong></td>
<td>58,456</td>
<td>75,569</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>994,639</td>
<td>777,209</td>
</tr>
</tbody>
</table>

| Liabilities                 |                  |                  |
| **Current Liabilities**     |                  |                  |
| Creditors and Accrued Expenses | 26,042          | 21,592           |
| Employee Costs Payable      | 67,619           | 40,200           |
| Finance Lease               | 8,331            | 8,331            |
| Other Current Liabilities   | 20,000           | -                |
| **Total Current Liabilities**| 121,992          | 70,123           |
| **Non-Current Liabilities** |                  |                  |
| Finance Lease               | 4,408            | 12,496           |
| **Total Non-Current Liabilities**| 4,408         | 12,496           |
| **Total Liabilities**       | 126,400          | 82,619           |

**Total Assets Less Total Liabilities (Net Assets)**

<table>
<thead>
<tr>
<th></th>
<th>Actual This Year</th>
<th>Actual Last Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Assets Less Total Liabilities</td>
<td>868,239</td>
<td>694,590</td>
</tr>
</tbody>
</table>

| Accumulated Funds         |                  |                  |
| Accumulated Surpluses of (Deficits) | 868,239          | 694,590          |
| **Total Accumulated Funds** | 868,239          | 694,590          |
In 2020 Student Voice was more prominent than ever. Whether it was grading papers, adjusting to a digital environment, or the larger questions of equality, students needed to know their voice was heard. This year highlighted something at the core of our organisations values; a belief that your voice is stronger when it is echoed. We ensured your concerns were heard with the help of our well-trained staff, a network of class and academic reps across both campuses and a Board of Directors. Some of the conversations aren’t easy, some may not have clear resolutions, but we guarantee you will always have a voice in them.
Never has a more compelling case been made for the WSU social safety net we call Student Support. Anyone who asks why we do what we do simply needs to look at a year that featured a global pandemic and a recession to know that student have and will continue to be one of the most impacted groups. The impacts of COVID-19 have touched every aspect of student welfare for both our domestic and international students and we know the hard work will continue into 2021. That is one of the key reasons we have refined what we do and are focusing on being here to ensure we continue to deliver the best possible support for you.
This year reinforced that the Student Experience was more than a marquee and a BBQ. Orientation and Disorientation set a tone for how we can and will deliver in 2021. However, 2020 was the year of the Virtual Village Green, of false dawns, and fluctuating levels. And through it all our Clubs, Societies, and Rōpū Māori still went from strength to strength showing the resilience, adaptability, and ingenuity that is a hallmark of the student experience at Waikato.
At the beginning of 2020 engagement was all about how we may make changes to Nexus. By May it was about our virtual world, online lectures and ensuring that we gave our tauria information they needed and entertainment they wanted. In what may be a familiar theme for the 2020 State of the Union, the lessons we carry into 2021 are simple. While there are a number of things that unite us as students, there is even more below the surface and we can be more fearless and open in how we engage one another with maturity and respect across every platform. Nexus has also done some soul searching and are excited by what the future holds.
<table>
<thead>
<tr>
<th>7 CLUBS</th>
<th>$1000+</th>
</tr>
</thead>
<tbody>
<tr>
<td>WORTH OF PRIZES + GIVEAWAYS</td>
<td></td>
</tr>
<tr>
<td>53 CLASS REPS</td>
<td>25 ADVOCACY CASES</td>
</tr>
</tbody>
</table>

**TAURANGA**

<table>
<thead>
<tr>
<th>? 3 QUIZ NIGHTS ?</th>
<th>[Like the building itself, the WSU presence on the Tauranga Campus is constantly being refined, developed, and having leaks fixed. The simple fact is that there is a recognition from all involved that we can, and that we must do more to give Tauranga based students a feeling that they are part of the Waikato Students’ Union. Our staff member and Director have been a great start contributing to Advocacy, Support, Student Voice and Student Experience as a whole but 2021 promises even more.]</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 DIRECTOR</td>
<td></td>
</tr>
<tr>
<td>1475KG OF FOOD GIVEN</td>
<td>443 FACEBOOK LIKES</td>
</tr>
<tr>
<td>TO STUDENTS FROM GOOD</td>
<td></td>
</tr>
<tr>
<td>NEIGHBOUR</td>
<td></td>
</tr>
</tbody>
</table>

160 SAUSAGES
The outbreak of a global pandemic has caused significant disruption to the entire world. Even now as we deliver to you this Annual Plan there is an uncertainty to what the future holds. Life has changed and normality seems both within touching distance and at the same time impossible to reach. While the University looks to rebound and redefine itself in a new environment, so too must the Waikato Students’ Union. 2020 was going to be a year we bought the fun back. Instead, it was the year we came together, we struggled together, we feared together, and we persevered together.

We also learned valuable lessons about what is important, and what is necessary. There is value and there is comfort in simplicity. In 2019 we set out an ambitious plan for 2020. Some of which we made great strides toward, some of which we simply haven’t. Instead in the weeks of isolation and the months that have followed we salvaged what we could and delivered what was important. Our directors and staff developed programmes from home, Facebook forums, and support programmes dedicated to delivering food, and financial assistance to those who needed it most. We focused our efforts on helping you get back to campus and ensuring that when you did it was safe and the environment was compassionate and understanding. We focused on building the structures, the environment, and the capacity to deliver for you. And that is exactly what we intend to keep doing.

2021 will be the year we keep doing simple things well. It won’t just be about getting things done it will be about showing you what we are doing. We have a simple Annual Plan divided into three themes. Support, Engage, and Experience or SEE. Every time we launch one of those new initiatives it will feature one of those three logos. At the end of the year we won’t have vague ideas of what has been delivered, we will have a list of all the things we have achieved. All the things that come under Support, Engage, and Experience. There are no grand promises for apps or vague notions of bars and spaces. We are going to tell your stories and involve you in ours. We are going to provide an experience for you on or off campus that is more than a virtual lecture.

---

**S.U.P.P.O.R.T**

**S.E.E**

**WHAT WE CAN DO TOGETHER.**

The outbreak of a global pandemic has caused significant disruption to the entire world. Even now as we deliver to you this Annual Plan there is an uncertainty to what the future holds. Life has changed and normality seems both within touching distance and at the same time impossible to reach. While the University looks to rebound and redefine itself in a new environment, so too must the Waikato Students’ Union. 2020 was going to be a year we bought the fun back. Instead, it was the year we came together, we struggled together, we feared together, and we persevered together.

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**Waikat’ Flats**

One of the biggest ways we help our tauira each year is with tenancy based issues. The WSU is seeing more tenancy cases each year and we believe we may be able to provide better tenancy resources than those that are currently available.

This may include providing up to date and helpful tenancy information written by students and for students as well as a community that can log in to a website and rate flats they have lived in based on access to landlords, noise, utilities. We will also try to engage with companies to try and get student deals on power, broadband, and other essential student services, investigate student meal and shopping plans, and provide a noticeboard for people seeking flats, tenants or roommates.

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**SUPPORT**

**CARE**

One of the lessons of COVID has been that we need to do more to support those in our community that are role modelling behaviour, working on experiences outside of academics, or just being a genuinely good human. We are going to investigate and develop new programmes to recognise students who go the extra mile in this area.
Show Not Tell

The WSU is currently working to place suggestion boxes on three high traffic Nexus stands as well as display walls in the SUB Basement. In 2021 we are committing to building on that and investing in signage, screens, billboards, social media, and podcasts aimed at Māori, Pacific, and International Students so you know what is going on.

Changing Course

Billboards, signage and screens aren’t the only places we are working to change the tone. The WSU is working with the team of Nexus Editors, Designers and passionate contributors to create a Nexus Media Experience that hasn’t been seen before. We want to work together to create a product that focuses on the issues important to students, a student media that reflects the entire student body, that challenges you to think about the world around you; and that still entertains.

WIL @ WSU

WSU has always been proud to be part of the Work Integrated Learning programme, and in 2021 we want to become the biggest supporter we can. We will look to take on students from event management, marketing, screen and media, design, english, and even engineering programmes if we can find a way to accommodate them.

We are also going to be working closely with clubs and Nexus to ensure EPP credits for clubs, volunteers, yellow shirts and Nexus Contributors.
EXPERIENCE

Basement Beautification

2020 was supposed to be the Year Of The Basement. The culmination of years of work designed to give students their own space to live, learn and play. And while we have started to achieve all those things we acknowledge that 2020 was the year of the Global Pandemic, The Lockdown, and The Online Lectures. However, with crisis comes opportunity. We have steadily been adding small touches to our space including a stage and P.A system but in 2021 our commitment is to develop internal and external signage, host regular drop-ins, and showcase an ever-changing array of student arts and cultural exhibits.

Putting it in Your Calendar

We will investigate and develop a Student Experience Calendar that you can see and update anytime an activation comes out. This will ensure that you have access to any booking, activation, event, or competition and information on how to get involved. We will also look at ways to present highlights of that calendar, perhaps in a weekly Presidents video address or a new WSU Directors podcast.

THE Student Space

The WSU is working to ensure that wherever you are on campus is “THE Student Space”. With work already starting on our kitchen space in the SUB for 2021, we are already looking at ways we can use this space to complement activities happening on the Village Green, in The Cowshed, and around the Campus.

This may include regular musical nights, farmers and produce markets, open mics and comedy evenings, regular bookable use of the Nexus Podcast Space to ensure campus ‘sounds like you,’ sports events on the big screen, monthly quiz nights, and a revamp of the Inter-Faculty competition.
WAIKATO STUDENTS’ UNION

BUDGET 2021

with commentary from General Manager David West

Expected Revenue: $1,367,000 (2020 - $1,385,000)

2021          2020
Student Levy (SLA)         $1,177,000         $1,239,300
Investment (Interest and WSU Trust) $125,000 $65,700
Advertising and Sponsorship         $60,000 $75,000
Sundry                     $5,000           $5,000

The responsibilities expected of us in the Service Agreement requires a multi-skilled and well trained workforce. As a service-based organisation we cannot escape the fact that labour costs are a major component of our outgoings, and wage inflation increases the cost of attracting and retaining good staff. I have not increased the wages budget but I continue to review our needs to ensure we have the right mix of staff in the right positions.

Orientation: $40,000 (2020 - $45,000)

I believe this level of funding will be sufficient to ensure that Orientation (and Re-Orientation) has a decent base-line budget to be an event that WSU and the students can enjoy and be proud of.

Entertainment, Consumables and Equipment: $45,000 (2020 - $50,000)

This covers the costs of providing all bands, DJ’s and other performers, prizes, equipment hire and purchases, lollies, pizza, sausages, oil, gas, cups, serviettes, BBQs, tables, chairs, marquees, lights and sound systems at events and activities on and off campus. With the renovated SUB (the “Basement”) now becoming much more active it is important to maintain an adequate level of investment.

Promotion: $90,000 (2020 - $95,000)

2021          2020
Nexus Printing  $75,000 $80,000
Other Platforms $15,000       $15,000

Nexus is a big investment and I watch prices carefully, for example by indeniting our paper supply and monitoring the number of pages printed each week. WSU remains committed to both a weekly printed publication on campus and our video and online platforms.

We are expecting a reduction of around 5% ($62,300) in the SLA funding due to the loss of International Students because of COVID-19 restrictions.

We are expecting our investment income (Term Deposits) to take a little bit of a hit due to falling interest rates. However, the WSU Trust has recently sold its portfolio of residential property which has given us a one-off bonus dividend which will help offset the losses.

Advertising and sponsorship revenue is important as it gives us independent income. Whilst we have retained most of our major advertisers we have lost some hospitality businesses, which probably means an overall decrease.

Expected Expenses: $1,367,000 (2020 - $1,385,000)

Labour and Related: $990,000 (2020 - $990,000)

2021         2020
Honoraria  $60,000 $60,000
Salaries and Wages  $900,000 $900,000
Professional Development $10,000 $10,000
Other Costs  $20,000 $20,000

Honoraria are unchanged from 2020 at President $17,500, VP’s $8,000 each, Directors $1,500 each and $13,000 into the Training and Development Fund. This has proven to be very effective in enhancing Director engagement and performance.
Communications: $25,000  (2020 - $25,000)

- Telephones: $5,800 (2021), $5,800 (2020)
- Printing and Photocopy: $9,900 (2021), $9,900 (2020)
- Computer and Internet: $5,800 (2021), $5,800 (2020)
- Stationery: $2,000 (2021), $2,000 (2020)
- Postage: $1,500 (2021), $1,500 (2020)

These costs are a necessary part of doing business and there is little I can do to contain them below this level. I regularly review suppliers for the best deals and try to be economical.

Fees and Subscriptions: $42,000  (2020 - $45,000)

I have allowed $10,000 for some sort of membership or association with the national body (NZUSA) or the Tertiary Access Group (TAG) or similar. It would be appropriate to allow next year’s Board flexibility to make this decision. I have also allowed $9,000 for membership of Student Job Search (SJS) and $3,000 for membership of Te Mana Akonga (TMA). The balance is allocated to Audit, Accounting, Legal and other professional fees. We may not need all of this but it is prudent to allow for it.

Grants: $60,000  (2020 - $60,000)

- Clubs: $50,000 (2021), $50,000 (2020)
- Hardship: $10,000 (2021), $10,000 (2020)

Club Grants are an important mechanism for encouraging activity on campus. This is a realistic amount as the number of clubs grow on both campuses.

Hardship grants to students in need are a vital component in our Advocates tool-box when dealing with financial crises. We also have a food-bank and an external hardship fund and with those top-ups this budget line is adequate for now.

Miscellaneous: $75,000  (2020 – $75,000)

- Insurances: $6,000 (2021), $6,000 (2020)
- Cleaning and Maintenance: $2,000 (2021), $2,000 (2020)
- Vehicle and Travel: $31,000 (2021), $31,000 (2020)
- Sundry Expenses: $2,000 (2021), $2,000 (2020)
- Depreciation: $24,000 (2021), $24,000 (2020)
- Contingency: $10,000 (2021), $10,000 (2020)

These costs are mostly fixed and I do my best to keep them as reasonable as possible. The biggest budget line item in this category is vehicle and travel, which mostly relates to our vans. We make these available to students and clubs at minimal or cost-recovery basis to make them go as far as possible, and by making a small charge for their use we are holding the costs at about this amount. I am happy that the budgeted amount is therefore adequate.

Capital Expenses: $50,000

Vehicle (for Tauranga Campus) – $20,000: I believe it is time to make the investment in a vehicle for Tauranga Campus. Our staff member already regularly needs a vehicle for operational purposes (Advocacy, food deliveries, hearings etc). With a Director positioned there and a number of student activities now starting to take place our own vehicle would be a useful asset.

SUB Kitchen and Activity Equipment - $30,000: Further replacement and upgrading of event and activities gear, furniture, kitchen appliances and other equipment and expenses associated with the renovations and moving into the SUB and Cowshed.